How we see each other: German American attributes

In their book *Understanding Cultural Differences: Germans, French and Americans* well-known cultural researcher Edward T. Hall and his wife Mildred Reed Hall considered Americans from the German perspective and vice versa. Though these may be thought of as stereotypes it is nevertheless interesting to see how each group views the other. Please try to sort into the two perspectives and discuss why or why you agree or disagree with these results.

Unmindful of care of property Vacillating in decision making Innovative Need of hand holding Highly disciplined Open Well-educated Resourceful Well-organized Boastful Meticulous about appointments and deadlines Undisciplined Reserved Fair Poorly educated Secretive Play hardball Historically and politically naïve Pushy Intrusive Protective **Systematic**

Energetic

Hall, Edward T. and Hall, Mildred Reed. *Understanding Cultural Differences: German, French and American* (Maine: Intercultural Press, 1990), 75-76.